



CITY OF DURHAM | NORTH CAROLINA

Date: June 26, 2012

To: Thomas J. Bonfield, City Manager

Through: Wanda S. Page, Deputy City Manager

From: David Boyd, Finance Director
Lynette McRae, Purchasing Supervisor

Subject: Bid Report – June 2012

Recommendation

To receive a report and to record into the minutes bids which were acted upon by the City Manager during the month of June 2012.

Apparatus, Supplies, Materials, Equipment, Construction and Repairwork:

1. **Bid:** Printing and Fulfillment for the 2011 Water Quality Brochure

Purpose of Bid: To print and mail the 2011 Water Quality Brochure

Comments:

Opened: May 31, 2012

| | | |
|----------|---|---------------|
| Bidders: | Progressive Business Solutions, Inc. Raleigh, NC | * \$32,416.00 |
| | Nittany Valley Offset, Inc. State College, PA | \$32,595.00 |
| | Theo Davis Printing, Inc. Zebulon, NC | \$33,050.10 |

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|----|-----|-----------------|----|-----|
| Total Workforce | 28 | | # Black Males | 10 | 36% |
| Total # Females | 14 | 50% | # White Males | 4 | 14% |
| Total # Males | 14 | 50% | # Other Males | 0 | 0% |
| | | | # Black Females | 10 | 36% |
| | | | # White Females | 4 | 14% |
| | | | # Other Females | 0 | 0% |

2. **Bid:** **Blower Repair Service**

Purpose of Bid: To provide repair service to the blower at the Water Management /South Durham WRF

Comments: Siemens Energy is the only factory-authorized service center and distributor of OEM components in North America for the Turblex brand blowers.

Opened: May 27, 2012

Bidders: Siemens Energy, Inc. * \$14,169.00
Springfield, MO

*Awarded based on: ☐ Low Bid ☒ Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|----|-----|-----------------|----|-----|
| Total Workforce | 98 | | # Black Males | 3 | 3% |
| Total # Females | 20 | 20% | # White Males | 70 | 72% |
| Total # Males | 78 | 80% | # Other Males | 5 | 5% |
| | | | # Black Females | 0 | 0% |
| | | | # White Females | 19 | 19% |
| | | | # Other Females | 1 | 1% |

3. **Bid:** **Emergency Communications/911 Recording Equipment**

Purpose of Bid: To provide Emergency Communications Department with new communications recording equipment for the 911 Operations Center.

Comments: Carolina Recording Systems is required to upgrade and install equipment that must interact with existing equipment and software. Price from HGAC Contract #RP07-11

Opened: May 21, 2012

Bidders: Carolina Recording Systems, Inc. * \$116,984.77
Charlotte, NC

*Awarded based on: ☐ Low Bid ☒ Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|---|-----|-----------------|---|-----|
| Total Workforce | 9 | | # Black Males | 0 | 0% |
| Total # Females | 1 | 11% | # White Males | 8 | 89% |
| Total # Males | 8 | 89% | # Other Males | 0 | 0% |
| | | | # Black Females | 0 | 0% |
| | | | # White Females | 1 | 11% |
| | | | # Other Females | 0 | 0% |

4. **Bid:** **Blower Repair Service**

Purpose of Bid: To provide repair service to the blower at the Water Management/ North Durham WRF

Comments: Siemens Energy is the only factory-authorized service center and distributor of OEM components in North America for the Turblex brand blowers.

Opened: May 27, 2012

Bidders: Siemens Energy, Inc. * \$39,257.00
Springfield, MO

*Awarded based on: ☐ Low Bid ☒ Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|----|-----|-----------------|----|-----|
| Total Workforce | 98 | | # Black Males | 3 | 3% |
| Total # Females | 20 | 20% | # White Males | 70 | 72% |
| Total # Males | 78 | 80% | # Other Males | 5 | 5% |
| | | | # Black Females | 0 | 0% |
| | | | # White Females | 19 | 19% |
| | | | # Other Females | 1 | 1% |

5. Bid: Water Meters with Registers

Purpose of Bid: To provide Water & Sewer Operations with replacement 5/8 x 1 / 2" water meter with registers.

Comments: 144 @ \$180.00/each

Opened: June 5, 2012

| | | |
|----------|----------------------------|---------------|
| Bidders: | HD Supply Waterworks, Inc. | * \$25,920.00 |
| | Morrisville, NC | |
| | Neptune Technology Group | \$29,520.00 |
| | Tallassee, AL | |
| | TLW Services, Inc. | \$30,996.00 |
| | Burlington, NC | |

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|----|-----|-----------------|----|-----|
| Total Workforce | 18 | | # Black Males | 3 | 16% |
| Total # Females | 1 | 6% | # White Males | 14 | 78% |
| Total # Males | 17 | 94% | # Other Males | 0 | 0% |
| | | | # Black Females | 0 | 0% |
| | | | # White Females | 1 | 6% |
| | | | # Other Females | 0 | 0% |

6. **Bid:** **Water & Sewer Pipe Tapping Equipment**

Purpose of Bid: To provide Water Management/Distribution & Collection Division with new pipe tapping and stopping equipment and parts

Comments: Hydra-Stop is the sole designer, manufacturer, and supplier of this tapping and insertion equipment. The equipment is needed to interact with existing Hydra-Stop equipment already in use by the department.

Opened: June 5, 2012

Bidders: Hydra-Stop, Inc. * \$11,407.00
Alsip, IL

*Awarded based on: ☐ Low Bid ☒ Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|-----|-----|-----------------|-----|-----|
| Total Workforce | 258 | | # Black Males | 27 | 10% |
| Total # Females | 52 | 20% | # White Males | 152 | 60% |
| Total # Males | 206 | 80% | # Other Males | 27 | 10% |
| | | | # Black Females | 13 | 5% |
| | | | # White Females | 35 | 14% |
| | | | # Other Females | 4 | 1% |

7. **Bid:** **Water Meter Antennas**

Purpose of Bid: To provide Water & Sewer Operations with replacement water meter antennas for the new radio meter reading system.

Comments: 400 @ \$28.00/each

Opened: June 6, 2012

Bidders: HD Supply Waterworks, Inc. * \$11,200.00
Morrisville, NC
TLW Services, Inc. \$14,160.00
Burlington, NC
Neptune Technology Group \$16,000.00
Tallassee, AL

*Awarded based on: ☒ Low Bid ☐ Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|----|-----|-----------------|----|-----|
| Total Workforce | 18 | | # Black Males | 3 | 16% |
| Total # Females | 1 | 6% | # White Males | 14 | 78% |
| Total # Males | 17 | 94% | # Other Males | 0 | 0% |
| | | | # Black Females | 0 | 0% |
| | | | # White Females | 1 | 6% |
| | | | # Other Females | 0 | 0% |

8. **Bid:** **Lawn Mower Cutter**

Purpose of Bid: To provide Parks & Recreation Department with a new mower. This mower is being purchased through the Fleet Replacement Program

Comments:

Opened: June 7, 2012

| | | |
|----------|------------------------------|---------------|
| Bidders: | Revels Turf and Tractor, LLC | * \$13,000.00 |
| | Fuquay-Varina, NC | |
| | Quality Equipment, LLC | \$14,000.00 |
| | Roxboro, NC | |

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|----|-----|-----------------|----|-----|
| Total Workforce | 46 | | # Black Males | 3 | 7% |
| Total # Females | 5 | 11% | # White Males | 38 | 82% |
| Total # Males | 41 | 89% | # Other Males | 0 | 0% |
| | | | # Black Females | 0 | 0% |
| | | | # White Females | 5 | 11% |
| | | | # Other Females | 0 | 0% |

9. **Bid:** **Settling Basin Parts and Equipment**

Purpose of Bid: To provide the Brown Water Treatment Plant with settling basin sludge flights.

Comments: 360 @ \$80.00/each

Opened: June 8, 2012

| | | |
|----------|-------------------------------|---------------|
| Bidders: | PMC, Inc. | * \$28,800.00 |
| | Towson, MD | |
| | Kaman Industrial Technologies | \$43,768.80 |
| | Greensboro, NC | |
| | Holland Industrial | \$45,691.20 |
| | Henderson, NC | |

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|---|-----|-----------------|---|-----|
| Total Workforce | 2 | | # Black Males | 0 | 0% |
| Total # Females | 1 | 50% | # White Males | 1 | 50% |
| Total # Males | 1 | 50% | # Other Males | 0 | 0% |
| | | | # Black Females | 0 | 0% |
| | | | # White Females | 1 | 50% |
| | | | # Other Females | 0 | 0% |

10. **Bid:** **HVAC Equipment**

Purpose of Bid: To provide Water Management/Plant Maintenance with a new HVAC heat pump unit.

Comments:

Opened: June 8, 2012

| | | |
|----------|-------------------------------|---------------|
| Bidders: | Comfort Engineers, Inc. | * \$18,420.00 |
| | Durham, NC | |
| | Climate Control Experts, Inc. | \$19,800.00 |
| | Bahama, NC | |
| | Bryant-Durham Services, Inc. | \$30,780.00 |
| | Durham, NC | |

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|-----|-----|-----------------|----|-----|
| Total Workforce | 111 | | # Black Males | 15 | 14% |
| Total # Females | 11 | 10% | # White Males | 82 | 73% |
| Total # Males | 100 | 90% | # Other Males | 3 | 3% |
| | | | # Black Females | 0 | 0% |
| | | | # White Females | 10 | 9% |
| | | | # Other Females | 1 | 1% |

11. **Bid:** **Outdoor LED Lights**

Purpose of Bid: To provide Water Management/North Durham WRF with exterior LED lights

Comments: 75 @ \$955.00/each

Opened: June 7, 2012

| | | |
|----------|--------------------------------------|----------------|
| Bidders: | Ruud Lighting, Inc. | * \$ 71,625.00 |
| | Racine, WI | |
| | Consolidated Electrical Distributors | \$105,384.75 |
| | Durham, NC | |
| | Electric Supply Co. | \$108,750.00 |
| | Durham, NC | |

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|------|-----|-----------------|-----|-----|
| Total Workforce | 2080 | | # Black Males | 335 | 16% |
| Total # Females | 540 | 26% | # White Males | 929 | 45% |
| Total # Males | 1540 | 74% | # Other Males | 276 | 13% |
| | | | # Black Females | 191 | 10% |
| | | | # White Females | 216 | 10% |
| | | | # Other Females | 133 | 6% |

12. Bid: Settling Basin Collector Chain and Parts

Purpose of Bid: To provide Water Management/Pump Stations with Hitachi drive chains and parts

Comments: 7,200 feet @ \$10.15/foot

Opened: June 11, 2012

| | | |
|----------|-------------------------------|---------------|
| Bidders: | PMC, Inc. | * \$73,080.00 |
| | Towson, MD | |
| | Kaman Industrial Technologies | \$73,296.00 |
| | Greensboro, NC | |
| | Holland Industrial | \$76,536.00 |
| | Henderson, NC | |

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|---|-----|-----------------|---|-----|
| Total Workforce | 2 | | # Black Males | 0 | 0% |
| Total # Females | 1 | 50% | # White Males | 1 | 50% |
| Total # Males | 1 | 50% | # Other Males | 0 | 0% |
| | | | # Black Females | 0 | 0% |
| | | | # White Females | 1 | 50% |
| | | | # Other Females | 0 | 0% |

13. Bid: Passenger Van Rental

Purpose of Bid: To provide Parks & Recreation Department with 12-Passenger Vans for summer camp programs for the months of June, July and August. Price per NC State Contract #975A.

Comments: 3 @ \$3,870.00/each

Opened: June 15, 2012

| | | |
|----------|---------------------------|---------------|
| Bidders: | Enterprise Holdings, Inc. | * \$11,610.00 |
| | Morrisville, NC | |
| | Budget Rent A Car, Inc. | \$13,213.23 |
| | Durham, NC | |

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|----|-----|-----------------|----|-----|
| Total Workforce | 74 | | # Black Males | 11 | 15% |
| Total # Females | 21 | 28% | # White Males | 42 | 57% |
| Total # Males | 53 | 72% | # Other Males | 0 | 0% |
| | | | # Black Females | 6 | 8% |
| | | | # White Females | 15 | 20% |
| | | | # Other Females | 0 | 0% |

14. Bid: Electronic Video People Counting and Monitoring Service

Purpose of Bid: To provide and install digital video camera recorders and equipment for Electronic Video People Counting and Monitoring Service.

Comments: These systems are to be installed at the Walltown Recreation Center and Holton Career and Resource Center.

Opened: June 15, 2012

| | | |
|----------|-------------------------------|---------------|
| Bidders: | Flonomics, LLC | * \$18,724.00 |
| | Denver, CO | |
| | Reveal Software America, Inc. | \$33,580.00 |
| | Northridge, CA | |

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|----|-----|-----------------|---|-----|
| Total Workforce | 11 | | # Black Males | 0 | 0% |
| Total # Females | 4 | 36% | # White Males | 7 | 64% |
| Total # Males | 7 | 64% | # Other Males | 0 | 0% |
| | | | # Black Females | 0 | 0% |
| | | | # White Females | 2 | 18% |
| | | | # Other Females | 2 | 18% |

15. **Bid:** **Inventory Management System**

Purpose of Bid: To provide Parks & Recreation Department with the hardware and software necessary for a bar-code based inventory management system.

Comments: Technology Solutions handled this bid for the department.

Opened: June 20, 2012

| | | |
|----------|----------------------|---------------|
| Bidders: | BarScan, Inc. | * \$17,480.90 |
| | Westlake Village, CA | |
| | Mass Group, Inc. | \$19,942.00 |
| | Chatsworth, CA | |
| | AssetWorks, Inc. | \$21,551.25 |
| | Austin, TX | |

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|---|-----|-----------------|---|-----|
| Total Workforce | 6 | | # Black Males | 0 | 0% |
| Total # Females | 1 | 17% | # White Males | 5 | 83% |
| Total # Males | 5 | 83% | # Other Males | 0 | 0% |
| | | | # Black Females | 0 | 0% |
| | | | # White Females | 1 | 17% |
| | | | # Other Females | 0 | 0% |

16. **Bid:** **Water Flow Meters**

Purpose of Bid: To provide Water Management/Facilities Pump Stations with new Siemens Magnetic Flowmeters

Comments:

Opened: June 20, 2012

| | | |
|----------|--------------------------------|---------------|
| Bidders: | M/R Systems, Inc. | * \$20,473.00 |
| | Norcross, GA | |
| | Instrumentation Services, Inc. | \$26,539.20 |
| | Charlotte, NC | |

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|----|-----|-----------------|----|-----|
| Total Workforce | 40 | | # Black Males | 0 | 0% |
| Total # Females | 5 | 12% | # White Males | 32 | 80% |
| Total # Males | 35 | 88% | # Other Males | 3 | 8% |
| | | | # Black Females | 0 | 0% |
| | | | # White Females | 4 | 10% |
| | | | # Other Females | 1 | 2% |

17. Bid: Electronic Time Clocks

Purpose of Bid: To provide General Services Department with an upgrade to their electronic time clocks.

Comments: The equipment currently in place was installed by Time & Parking Controls, Inc.

Opened: June 21, 2012

Bidders: Time & Parking Controls, Inc. * \$10,869.00
Greensboro, NC

*Awarded based on: ☐ Low Bid ☒ Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|---|-----|-----------------|---|-----|
| Total Workforce | 8 | | # Black Males | 1 | 13% |
| Total # Females | 1 | 13% | # White Males | 6 | 74% |
| Total # Males | 7 | 87% | # Other Males | 0 | 0% |
| | | | # Black Females | 0 | 0% |
| | | | # White Females | 1 | 13% |
| | | | # Other Females | 0 | 0% |

18. Bid: Collector Chain Sprockets and Parts

Purpose of Bid: To provide WM Pump Stations with drive chain sprockets and parts.

Comments: Various sprockets and parts for Brown WTP basins

Opened: June 25, 2012

Bidders: PMC, Inc. * \$18,825.00
Towson, MD
Holland Industrial \$29,567.08
Henderson, NC

*Awarded based on: X Low Bid Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|---|-----|-----------------|---|-----|
| Total Workforce | 2 | | # Black Males | 0 | 0% |
| Total # Females | 1 | 50% | # White Males | 1 | 50% |
| Total # Males | 1 | 50% | # Other Males | 0 | 0% |
| | | | # Black Females | 0 | 0% |
| | | | # White Females | 1 | 50% |
| | | | # Other Females | 0 | 0% |

19. Bid: Flow Meter

Purpose of Bid: To provide Water Management/Facilities pump stations with a new 48" Flow Meter

Comments: W.K. Hile Co. is the exclusive municipal representative in the states of North and South Carolina for McCrometer brand flow meters.

Opened: June 21, 2012

Bidders: W.K. Hile Co, Inc. * \$19,906.00
Mathews, NC

*Awarded based on: Low Bid X Other (See Comments)

WORKFORCE STATISTICS
CORPORATION STATISTICS

| | | | | | |
|-----------------|-----|-----|-----------------|----|-----|
| Total Workforce | 199 | | # Black Males | 0 | 0% |
| Total # Females | 49 | 25% | # White Males | 85 | 43% |
| Total # Males | 150 | 75% | # Other Males | 65 | 32% |
| | | | # Black Females | 1 | 1% |
| | | | # White Females | 29 | 14% |
| | | | # Other Females | 19 | 10% |

The SDBE Data Base was used in the solicitation of bids for these items.

Sufficient funds were available at the time of the award. The Administration recommends acceptance of the above bids denoted by an asterisk (*).